

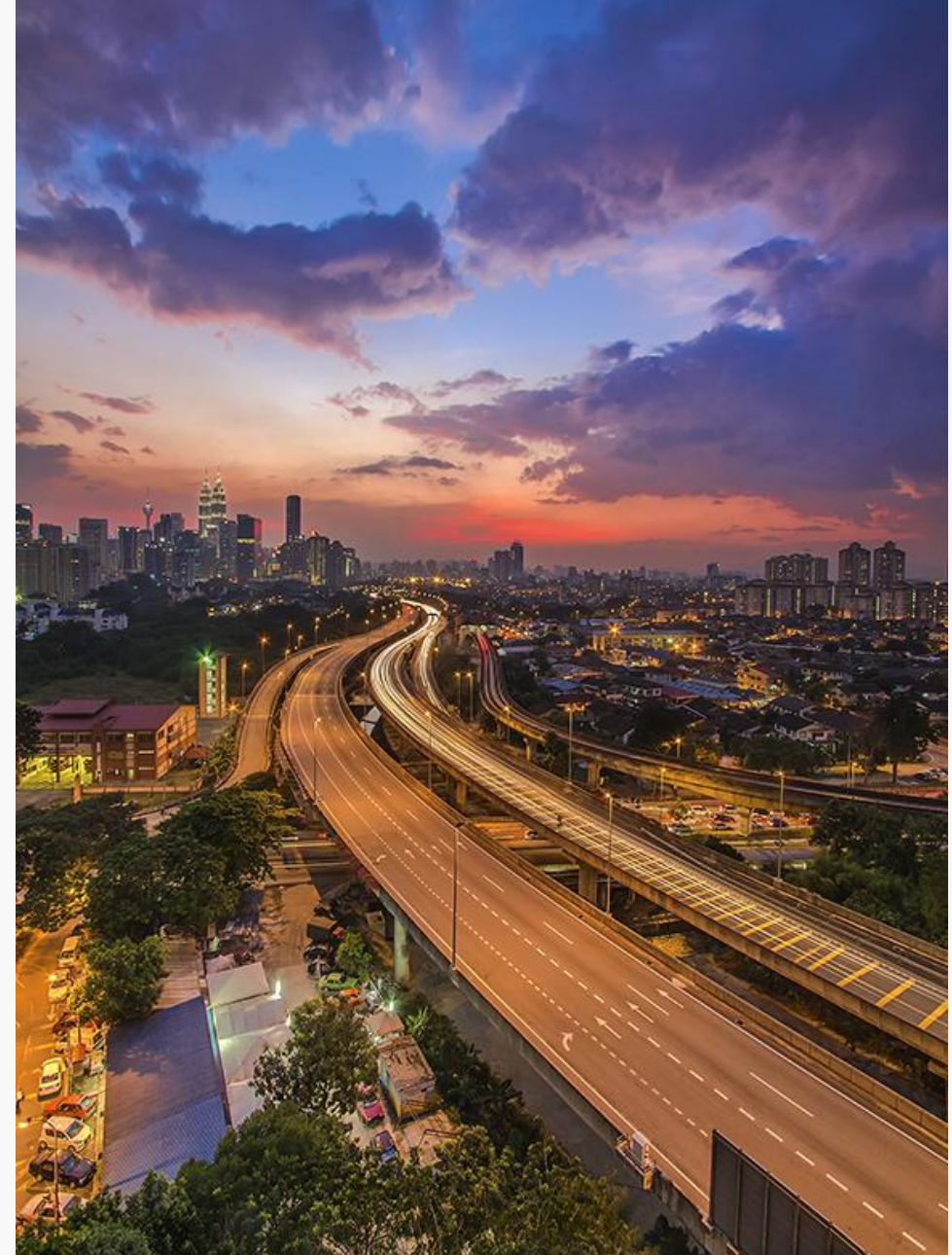


Building connectivity, engineering convenience.

**ELEVATING** *Lives*

**Q1 FY2025  
FINANCIAL RESULTS**

ANALYST BRIEFING PRESENTATION



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# INTRODUCTION





# PLINTAS AT GLANCE

**1<sup>st</sup>**  
 Islamic &  
 Business Trust  
 to be listed in  
**Malaysia**  
*(Shariah-compliant investment)*

Own & Operates **4** Strategic  
 Urban Highway Concessions



Led by Seasoned Board &  
 Professional Trustee-Manager  
 (Prolintas Managers Sdn Bhd)



**≥ 90%**  
 Annual Distribution to  
 Unitholders

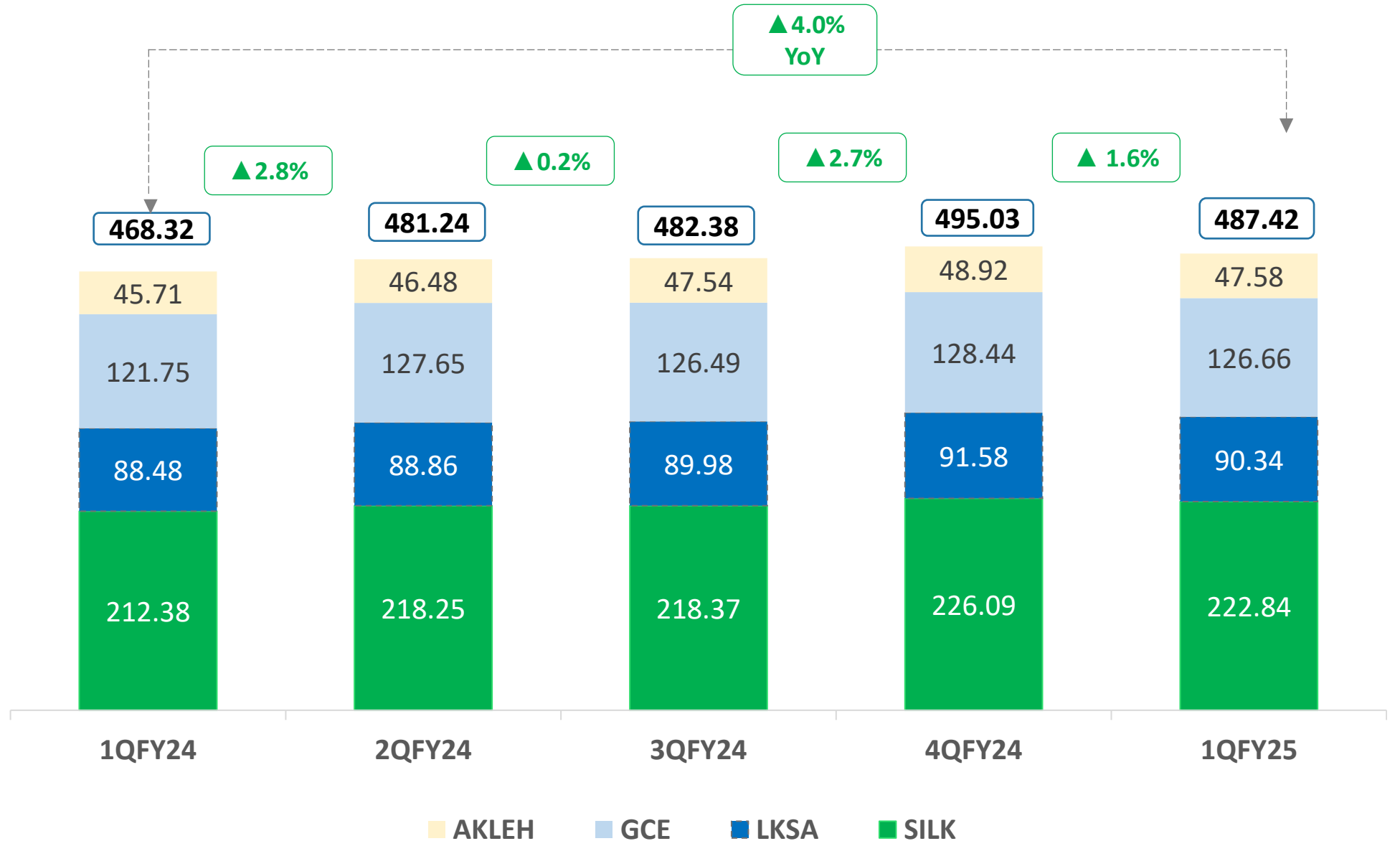
Long-term Concession Visibility -  
 up to **37** Years Remaining

Stable, inflation-resilient  
 toll income model



# Consolidated ADT

## Q1 FY2025 FINANCIAL RESULTS



# FINANCIAL REVIEW



# Consolidated of Profit & Loss

## Condensed Statement of Comprehensive Income

<i>(in RM'000)</i>	Actual 1QFY25	Actual 1QFY24
Highway operations revenue	78,129	75,800
Construction revenue	857	726
Construction costs	(857)	(726)
Other income	4,574	2,945
Staff costs	(5,635)	(4,984)
Amortisation of highway development expenditure	(11,873)	(11,416)
Highway maintenance costs	(7,486)	(7,939)
Other operating expenses	(11,473)	(12,947)
<b>Profit from operations</b>	<b>46,237</b>	<b>41,460</b>
Finance cost	(34,542)	(34,630)
<b>Profit before tax</b>	<b>11,695</b>	<b>6,857</b>
Income tax expense	(8,133)	(4,768)
<b>Profit for the financial period</b>	<b>3,562</b>	<b>2,089</b>

- Highway operations revenue: RM78.1m in Q1 FY2025 (+3.1% YoY).
- Other income: Higher contributions from Shariah-compliant placements (RM4.6m vs RM2.9m in Q1 FY2024).
- Profit from operations: RM46.2m (+11.5% YoY).
- Stable EBITDA margin at ~70%, reflecting resilient cost control.
- Profit before tax (PBT): RM11.7m (up from RM6.9m in Q1 FY2024, +70% YoY).
- Net profit: RM3.6m (vs RM2.1m in Q1 FY2024, +71% YoY).

# DISTRIBUTION



# Distribution

## Reconciliation of PBT to Distributions

<i>(in RM'000)</i>	Current 1QFY25	Current 1QFY24
Profit before tax	11,695	6,857
<b>Adjusted for:-</b>		
(+) Amortisation of HDE	11,873	11,416
(+) Unwinding discount in relation to lane widening and construction of Interchange	2,401	2,602
(+) Listing expenses	-	5,245
(-) Income tax paid	(4,803)	(2,176)
(-) Capital expenditure for upgrading and development works	(6,112)	(7,209)
<b>Distributable Amount</b>	<b>15,054</b>	<b>16,736</b>



# Q&A



# OPERATIONAL ACTIVITIES



# Routine Maintenance & Minor Repair

Grass Cutting



Landscaping Work



Drainage Cleaning



Mechanized Road Sweeper



**Q1 FY2025**  
**FINANCIAL RESULTS**

# Routine Maintenance & Minor Repair

Rehabilitation Works for Drainage



Sewerage Treatment Plant Maintenance



Rehabilitation Works for Slope



Buildings Cleaning



Q1 FY2025 FINANCIAL RESULTS

# Routine Maintenance & Minor Repair

Pavement Resurface

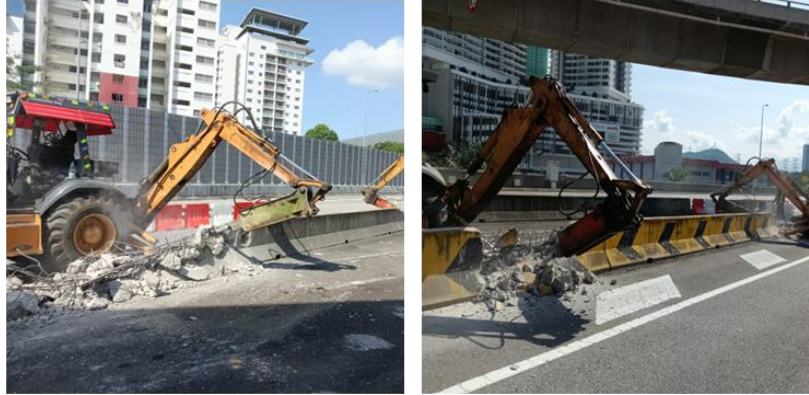


Pothole Repair



# Routine Maintenance & Minor Repair

Installation of  
Emergency  
Median  
Opening



Replacement of  
Guardrails



Installation of  
Noise Barrier



Reinstatement  
of Signboards



# Routine Maintenance & Minor Repair

Replacement of Rusty Street Lighting Main Feeder Pillar



Replacement of Obsolete ALB System



Replacement of Full Color LED Toll Fare Indicator



Upgrading of Power Cable for Air Conditioning



# Highway Improvement

PAVEMENT SURFACE IMPROVEMENT WORKS (PHASE 2) AT TOLL PLAZA DATO' KERAMAT, AKLEH



HIGHWAY	SCOPE OF WORK	COMPLETION DATE	PROJECT PROGRESS
Plaza Toll Dato' Keramat, AKLEH	Removal of existing rubberized surface, patch & repair damage concrete surface & new surface laying	16 SEPTEMBER 2025	ONGOING CONSTRUCTION

# Highway Improvement

Specialist Services on Detailed Inspection, Design & Supervision for Bridge Rehabilitation at AKLEH & LKSA



AKLEH – 19 PIERS

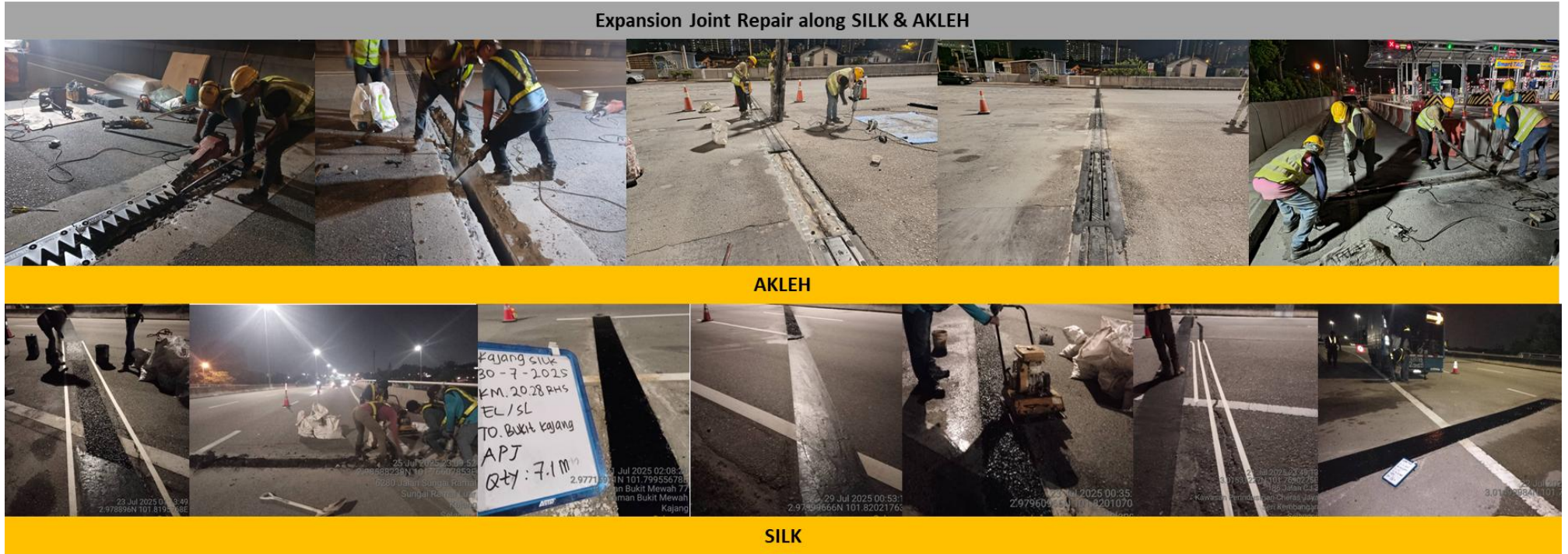
AKLEH – INSIDE BOX GIRDER

LKSA – 6 BRIDGES

HIGHWAY	SCOPE OF WORK	PROJECT PROGRESS
AKLEH	19 Piers	The preparation of tender documents for the appointment of a contractor to undertake rehabilitation works is currently in progress, based on the reports provided by the consultant
AKLEH	Anchorage Block Inside Box Girder	
LKSA	6 Bridges	

# Highway Improvement

Q1 FY2025 FINANCIAL RESULTS



HIGHWAY	SCOPE OF WORK	COMPLETION DATE	PROJECT PROGRESS (as of 31/07/25)
AKLEH	Reinstatement of damaged expansion joint	1 SEPTEMBER 2025	Scheduled: 53% Actual: 48%
SILK		14 OCTOBER 2025	Scheduled: 40% Actual: 34%

# Highway Improvement

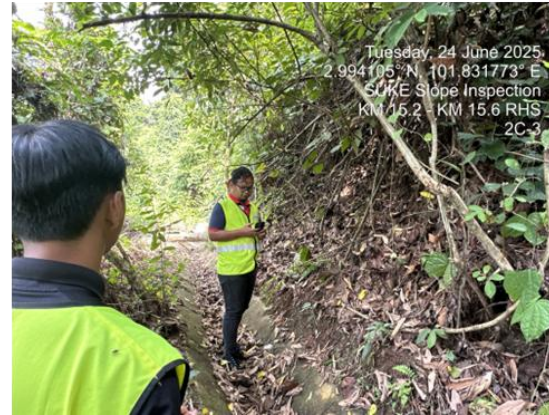
Q1 FY2025 FINANCIAL RESULTS

Flood Mitigation Works at Sg. Ramal, SILK



HIGHWAY	SCOPE OF WORK	COMPLETION DATE (Inspection, Design & Report)	PROJECT PROGRESS
SILK	Site Assessment, Subsurface Works & Detailed Design for Flood Mitigation Works	April 2025	Way forward: Finalisation of tender drawings and documents.

# Highway Improvement





**Key Takeaways**  
**Well-positioned to capture the industry's substantial growth**



## Key Takeaways



Prolintas Infra BT is the first listed Business Trust in Malaysia with the aim of providing stable distribution payouts, endorsed by an experienced Promoter



First Business Trust  
listed on the Main  
Market of Bursa  
Malaysia Securities  
Berhad



### KEY TRAFFIC PERFORMANCE INDICATORS (ADT & ADC) STEADILY INCREASING

All highway assets recorded a slight increase in ADT and ADC, which coincided with improved financial performance.



### FINANCE PERFORMANCE IN LINE WITH PROJECTIONS

Proactive management strategies successfully achieved all key financial indicator targets, leading to slight growth in financial performance.



### DISTRIBUTION ALIGNED WITH COMMITMENTS

The Trustee-Manager has proposed a second half distribution for the six months ended 31 December 2024, amounting to 3.18 sen per unit or RM35 million. The total income distribution for the financial year 2024 amounts to RM70 million, in line with the Trust's IPO commitment and distribution policy.



### SOLID IDENTIFIABLE REVENUE GROWTH PLAN

- Proactive management strategy to capitalise on favorable industry outlook for organic and inorganic growth



### SERVING NEARLY HALF A MILLION DAILY USERS

- The highways play a crucial role in alleviating congestion and improving urban connectivity

KERETA ROSAK?  
TAYAR PANCIT?

1,000  
RM10

AKLEH

PEMBE

BAYARA  
LAGI DITE  
09

HARA

Terima kasih kerana menggunakan

E12 AKLEH

Hotline : 1 - 300 - 88 - 1012  
Website : www.proflintas.com.my



AKLEH

1.000

RM10

Pelanggan Yang Dihormati:

TERIMA KASIH  
KERANA  
MENGUNAKAN

Terima Kasih

AKLEH

PLAZA TOL DATUK KERAMAT  
LORONG : E03  
FLA BERTUGAS

RESIT AKAN DIKELUARKAN ATAS PERMINTAAN  
RECEIPT SHALL BE ISSUED UPON REQUEST

AKLEH

LEBUHRAYA BERTINGKAT AMPANG - K LUMPUR

KELAS KENDERAAN	HARGA	URAIAN
1	RM 2.50	

Touch n Go

SENTUH KAD ANDA

RECOVERY  
SANITIZED  
Sentuh Kad Anda

Pelanggan Yang Dihormati:

Assalamualaikum dan Salam sejahtera

Bermula 1 SEPTEMBER 2017  
Pelanggan akan bert...

To Our Valued Customers

Kindly be informed that from 1 SEPTEMBER 2017 onwards, the Toll Plaza will be operating with a new layout.

**THANK YOU**  
Continuing our commitment to **Nation Building**